



CONTINUING EDUCATION POINTS TRACKER

CFRE International has developed this form as a way for you to quickly track (and keep in your files!) the continuing education sessions you have attended. Simply check the boxes next to the sessions you attended. At the end of the conference, add up the total number of hours. Keep this sheet and you will be ready to complete your application form. All of the session slots listed are eligible for continuing education points on your CFRE application for initial certification and/or recertification. Sessions not listed here are not eligible for points.

Activity Organizer: - Association for Healthcare Philanthropy
Title of Activity: - Madison Institute 2022: Advanced Major Gifts
Names of Presenter(s): - Various
Dates and Location: - July 17-22, 2022 – Madison, WI USA

Date: July 18, 2022

Session 1: 9:00am – 10:00am (1 pt)

- Keys to Success in Major Gifts

Date: July 18, 2022

Session 2: 10:15am – 11:45am (1.5 pts)

- Major Gift Skill Set and Essential Tools

Date: July 18, 2022

Session 3: 1:00pm – 2:30pm (1.5 pts)

- Articulating the Case

Date: July 18, 2022

Session 4: 3:00pm – 4:30pm (1.5 pts)

- Three Best Ways to Build Pipeline

Date: July 19, 2022

Session 1: 9:00am – 10:30am (1.5 pts)

- Strategic Leadership Engagement

Date: July 19, 2022

Session 2: 10:45am – 12:15pm (1.5 pts)

- Physician Advocates, Grateful Patients

Date: July 19, 2022

Session 3: 1:15pm – 3:00pm (1.5 pts)

- Major and Planned Giving Blended Gifts

Date: July 19, 2022

Session 4: 3:30pm – 5:00pm (1.5 pts)

- Closing the Gift

Date: July 20, 2022

Session 1: 9:00am – 10:15am (1.25 pts)

- Stewardship

Date: July 20, 2022

Session 2: 10:30am – 12:00pm (1.5 pts)

- Designing Donor Strategies

Date: July 21, 2022

Session 1: 8:30am – 10:00am (1.5 pts)

- Unsticking "Stuck" Situations

Date: July 21, 2022

Session 2: 12:45pm – 2:00pm (1.25 pts)

- Role Play / Donor Visit

Date: July 22, 2022

Session 1: 8:45am – 10:45am (2 pts)

- Advancing Your Career

Total number of points attained: _____

Courses Marked **NFR** (Non Fundraising Related) may be counted towards the 10 point maximum of NFR Courses on the initial CFRE application and the 5 point maximum on the re-certification application.

Find more **CFRE approved** continuing education opportunities on **My Education Finder**:
<http://www.cfre.org/continuing-education/my-education-finder/>